# Moody's INVESTORS SERVICE

## **CREDIT OPINION**

31 May 2018

## New Issue

### **Closing date** May 2018

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#### Contacts

Alberto Barbáchano	+34.91.768.8212
VP-Sr Credit Officer	
alberto.barbachano@mo	oodys.com
Jose Rivero Navarro	+44.20.7772.5430

Associate Analyst jose.riveronavarro@moodys.com

### CLIENT SERVICES

Americas	1-212-553-1653
Asia Pacific	852-3551-3077
Japan	81-3-5408-4100
EMEA	44-20-7772-5454

# CAIXABANK CONSUMO 4, FT

New Issue Report - CaixaBank, S.A. issues new consumer loan transaction in Spain

### **Capital structure**

Exhibit 1

### **Definitive ratings**

Series	Rating	Amount (million)	% of Assets	Legal Final Maturity	Fixed Coupon	Subordi- nation <sup>(*)</sup>	Reserve Fund <sup>(**)</sup>	Total Credit Enhance- ment (***)
А	Aa3 (sf)	1,564.0	92.00%	Jul-56	1.50%	8.00%	4.00%	12.00%
В	B1 (sf)	136.0	8.00%	Jul-56	2.50%	0.00%	0.00%	0.00%
Total		1,700.0	100.00%					

The ratings address the expected loss posed to investors by the legal final maturity. In our opinion, the structure allows for timely payment of interest and ultimate payment of principal at par on or before the rated final legal maturity date. Our ratings address only the credit risks associated with the transaction. Other non-credit risks have not been addressed, but may have a significant effect on yield to investors.

\* At closing.

\*\* As a percentage of notes.

\*\*\* No benefit attributed to excess spread.

Source: Moody's Investors Service

### Summary

CAIXABANK CONSUMO 4, FT is a static cash securitisation of unsecured consumer loans extended to obligors in Spain by Caixabank S.A. (Caixabank, Baa1(cr)/P-2(cr), LT bank deposits Baa1).

Our analysis focused, among other factors, on (1) the evaluation of the underlying portfolio of receivables; (2) the historical performance data on defaults and recoveries received from the originator; (3) the credit enhancement provided by subordination and the cash reserve; (4) the liquidity support available in the transaction by way of principal to pay interest, the cash reserve and excess spread; and (5) the legal and structural aspects of the transaction.

Our cumulative default expectation for the asset pool is 6.5%, recovery rate is 15.0% and portfolio credit enhancement (PCE) is 18.5%.

At the time the rating was assigned, the model output indicated that Class A would have achieved A1 with a mean default rate of 7.25% and a recovery rate of 5.0% (all other factors unchanged). Under the same scenario, Class B would have achieved B3.

### **Credit strengths**

- » **Static structure:** The structure does not include a revolving period during which additional portfolios may be sold to the specialpurpose vehicle (SPV). This feature prevents potential portfolio performance volatility caused by additional portfolio purchases.
- » **Extensive historical data provided:** We have been provided with extensive performance data on the originator's unsecured portfolio split by pre-approved loans, non pre-approved loans and bullet loans. Both default and recovery data span over a long period (from the first quarter of 2008 to the fourth quarter of 2017), including the recession in Spain in 2008-10. We have not been provided with dynamic delinquency data.
- » Financial strength of CaixaBank: CaixaBank is rated Baa2/(P)P-2 Senior Unsecured, Baa1(cr)/P-2(cr), Baa1 LT bank deposits, and is acting as the originator and servicer in the transaction. The bank's sound credit profile limits deal exposure to operational issues: specifically, the likelihood of interruption in portfolio servicing during the lifetime of the deal. Furthermore, the bank has a long experience in the origination and servicing of consumer loan portfolios.
- » *High excess spread:* The initial portfolio yields a weighted interest rate of around 9.3%. After deducting the expected senior liabilities, the transaction benefits from an initial excess spread of around 7.7%. This is the first layer of credit enhancement for the notes. The excess spread will vary depending on portfolio amortisation and on default levels. In case of higher-than-expected expenses, excess spread would be reduced further.
- » No interest rate risk: Of the underlying loans, 93.3% are linked to fixed interest rates, and the notes are all fixed rate. The 6.7% floating interest rate loans are linked to Euribor, which currently is at historical lows. Therefore, the only source of interest rate mismatch is a potential portfolio yield compression. (See "Securitisation structure description Detailed description of the structure Excess spread")
- » Interest and principal on Class B are fully subordinated to Class A, sequential amortisation of the notes and the reserve fund: The transaction has a reserve fund of 4.0% and a sequential amortisation structure. These factors contribute to strong protection levels for Class A.

### **Credit challenges**

- » Pre-approved loans: Around 42.4% of the portfolio is composed of pre-approved loans where the borrower was offered an unsecured consumer loan up to a maximum amount without initiating an application process themselves. The separate vintage information we have been provided on these type of loans shows that the performance of the most recent vintages is worsening, and we have taken this into account when determining the cumulative default expectation. (See "Securitisation structure analysis -Additional structural analysis - Pre-approved loans")
- » **Bullet loans:** The portfolio has 7.12% of bullet loans. Bullet loans have large final payments at loan maturity compared with the equal instalments over the life of the loan. We have taken this into consideration in our quantitative analysis. (See "Securitisation structure analysis Additional structural analysis Bullet loans").
- » **Concentrated portfolio:** The portfolio is moderately concentrated in the region of Cataluña (33.2%). However, this is the originator's region of origin, where it has its highest expertise.
- » High degree of linkage to CaixaBank: CaixaBank is acting as the originator, servicer, collection account bank, issuer account bank, calculation agent and paying agent of the transaction. (See "Securitisation structure analysis Additional structural analysis High degree of linkage to CaixaBank").
- » **Delinquent loans:** Of the loans in the provisional pool, 2.4% are up to 30 days delinquent. However, there will not be more than 5.0% of loans up to 30 days delinquent at closing.
- » **Reserve fund**: The reserve fund amortisation lacks performance triggers and a floor in terms of the initial balance of the notes. (See "Securitisation structure analysis Additional structural analysis Cash reserve")

» Commingling risk: Commingling risk on collections is mitigated, to a limited degree, by (1) the rating of the servicer at closing; (2) the daily sweep of collections from the servicer collection account into the issuer collection account; and (3) the mechanism of redirection of payment upon insolvency, administration by the Bank of Spain, liquidation or substitution of the servicer or because the management company deems it reasonable. (See "Securitisation structure analysis - Additional structural analysis - Commingling risk").

### **Key characteristics**

The exhibit below describes the main asset characteristics of the securitised portfolio. WA and WAL stand for weighted average and weighted average life, respectively.

Exhibit 2	
Asset characteristics	
Seller/Originator:	CaixaBank, S.A. ("CaixaBank"; Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr))
Servicer:	CaixaBank, S.A. ("CaixaBank"; Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr))
Receivables:	Unsecured consumer loans granted to individuals resident in Spain
Total Amount:	1,841,533,803
Length of Revolving Period in years:	Static
Number of Borrowers	247,905
Number of Contracts	272,205
WA Remaining Term in years:	4.3
WA Seasoning in months:	0.7
WAL of Portfolio in Years (excl. repayments):	5.0
WA Portfolio Interest Rate:	9.30%
Delinquency Status:	2.46% up to 30 days delinquent
Cumulative Default Rate Observed:	Total unsecured loans book cumulative average vintage value between Q12008-Q12017: 6.24% Pre-approved consumer loans book cumulative average vintage value between Q12012 and Q12017: 3.34% Non Pre-approved consumer loans book cumulative average vintage value between Q12008-Q12017: 6.24% Total bullet loans book cumulative average vintage value between Q12008-Q42016: 3.3%
Recovery Rate Observed:	Total unsecured loans book cumulative average vintage value between Q22008-Q22017: 36.48% Pre-approved consumer loans book cumulative average vintage value between Q32012-Q22017: 10.79% Non Pre-approved consumer loans book cumulative average vintage value between Q22008-Q22017: 36.48% Total bullet loans book cumulative average vintage value between Q12008-Q4016: 34.35%
Cumulative Default rate (modelled):	6.5% in line with peer group in the EMEA Consumer Loan ABS market
Recovery rate (modelled):	15.0% in line with peer group in the EMEA Consumer Loan ABS market
Aaa Portfolio Credit Enhancement (PCE):	18.5% in line with peer group in the EMEA Consumer Loan ABS market (equals a coefficient of variation of 39.6%)

Sources: CaixaBank, Moody's Investors Service

The exhibit below shows the counterparties associated with the transaction.

### Exhibit 3

### Securitisation structure characteristics

Transaction Parties	At Closing
Issuer:	CAIXABANK CONSUMO 4, FONDO DE TITULIZACIÓN
Back-up Servicer:	None at closing
Back-up Servicer Facilitator:	CaixaBank Titulización, S.G.F.T., S.A. ("CaixaBank Titulización"; NR; 91% owned by CaixaBank, S.A. (Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr)))
Cash Manager:	CaixaBank Titulización
Back-up Cash Manager:	None at closing
Calculation Agent/Computational Agent:	CaixaBank Titulización
Back-up Calculation/Computational Agent:	None at closing
Swap Counterparty:	None
Issuer Account Bank:	CaixaBank, S.A. ("CaixaBank"; Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr); Baa1/P-2 Deposit Bank)
Collection Account Bank:	CaixaBank, S.A. ("CaixaBank"; Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr); Baa1/P-2 Deposit Bank)
Paying Agent:	CaixaBank, S.A. ("CaixaBank"; Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr); Baa1/P-2 Deposit Bank)
Note Trustee:	CaixaBank Titulización
Issuer Administrator:	CaixaBank Titulización
Corporate Servicer Provider:	CaixaBank Titulización
Arranger:	CaixaBank Titulización
Lead Manager:	CaixaBank, S.A.
Liabilities, Credit Enhancement and Liquidity	
Annualized Excess Spread at Closing:	Approx. 7.7% (weighted average asset yield minus senior costs and coupons on Class A and Class B notes)
Credit Enhancement/Reserves:	Annualized stressed excess spread at closing Amortising reserve fund representing 4.0% of Class A and B Notes Subordination of the notes
Form of Liquidity:	Excess spread, reserve fund, principal to pay interest mechanism
Number of Interest Payments Covered by Lquidity:	8
Interest Payments:	Quartely in arrears on each payment date
Principal Payments:	Pass-through on each payment date
Payment Dates:	23rd January, 23rd April, 23rd July, 23rd October First payment date: 23rd October 2017
Hedging Arrangements:	None

Sources: CaixaBank, Moody's Investors Service

### **Asset description**

Data and information on the portfolio set out in this report are based on the provisional portfolio as of 25 April 2018 (as described in the prospectus).

The provisional portfolio of underlying assets consists of unsecured loans originated in Spain for a total balance of around €1.84 billion. From this portfolio, a final pool will be selected, based on certain eligibility criteria, funded by the issued notes equal to an amount of €1.70 billion.

### Assets as of cut-off date

### Pool characteristics

The balance of the provisional portfolio (as of 25 April 2018) corresponds to around  $\in$ 1.84 billion for a total of 272,205 loans. The tenor of the loans varies depending on the type and purpose of the loan (up to 35 years). Loans are amortising loans (89.2%), bullet amortisation (7.1%) and others such as double amortisation and constant principal amortisation (3.6%).

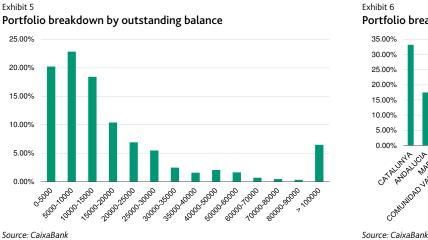
The provisional portfolio consists of 100% unsecured consumer loans. The loans are used for several purposes, such as general consumer purposes (22.6%), interior decoration (19.85%) and auto-related loans such as acquisition and maintenance (18.14%). The top 20 borrower exposures constitute 0.03%. In the provisional pool, 2.46% of the loans were up to 30 days in arrears.

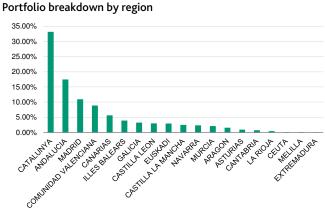
The exhibit below summarises additional information of the portfolio.

Average Balance:	6,765
Origination Channel:	N/A
Geographic Concentration	
1st largest region:	Cataluña (33.18%)
2nd largest region:	Andalucia (17.47%)
3rd largest region:	Madrid (10.97%)
Obligor Concentration	
Single obligor (group) concentration:	0.003%
Top 10 obligor (group) concentration:	0.01%
Top 20 obligor (group) concentration:	0.03%

Source: CaixaBank

The exhibits below describe the distribution of the portfolio's outstanding balance and the regional split.





Source: CaixaBank

The exhibits below show the breakdown by maturity and origination year.

#### Exhibit 7 Exhibit 8 Portfolio breakdown by maturity year Portfolio breakdown by origination year 90.00% 80.00% 80.00% 70.00% 70.00% 60.00% 60.00% 50.00% 50.00% 40.00% 40.00% 30.00% 30.00% 20.00% 20.00% 10.00% 10.00% 0.00% 0.00% 2017-2020 2020-2025 2025-2030 2030-2035 2035-2040 2040-2045 2045-2050 2010 2011 2012 2013 2014 2015 2016 2017 2018 Source: CaixaBank

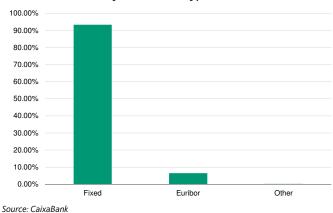
Source: CaixaBank

The exhibits below show the portfolio breakdown by contract interest rates in percentage and the interest rate type.

# Exhibit 9 Portfolio breakdown by contract interest rates in percentage 25.00% 20.00% 15.00% 10.00% 5.00% 0.00% 0 o'

#### Source: CaixaBank

Exhibit 10 Portfolio breakdown by interest rate type

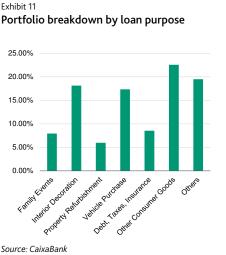


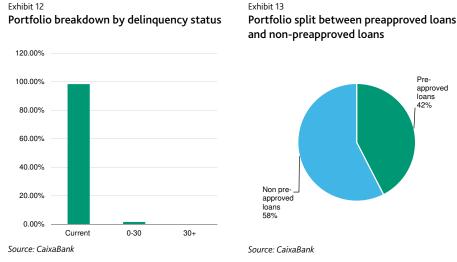
Pre-

42%

approved loans

The exhibits below show the distribution of the securitised assets by loan purpose and the breakdown by both delinguency status, and preapproved and non-preapproved loans.





### **Eligibility criteria**

The key eligibility criteria are as follows:

- Residents in Spain »
- Debtors are not employees/senior managers »
- Paid by direct debit »
- They are not granted through intermediaries (brokers) »
- They have not been refinanced or restructured according to the Bank of Spain definitions (4/2017 BoS) »
- Not loans granted to real estate developers »
- Denominated in euros »

### Originator and servicer

In May 2017, we met with CaixaBank (Baa2/(P)P-2 senior unsecured, Baa1(cr)/P-2(cr)), which acts as both the originator and the servicer in the transaction.

CaixaBank is Spain's third-largest banking group and second-largest group in the domestic market, closely following BBVA (A3 LT Bank deposit/ A3 (cr)). Although it has a nationwide franchise, the group is particularly strong in Catalonia and Navarra, where it holds leading market shares. Catalonia is one of Spain's wealthiest regions and has a diversified economy. Nationwide, CaixaBank enjoys a 14.5% share of deposits and 15.7% of loans at end-March 2018, and holds the largest branch and ATM networks (about 18% market share).

In terms of retail banking, CaixaBank has over 13.8 million clients in Spain and 1.9 million clients in Portugal through Banco BPI S.A. (BPI, (P)Ba3/(P)NP senior unsecured, Ba1(cr)/NP(cr)). Lending to individuals represented 57% of the group's total loan book at end-March 2018, of which 42% of the total book corresponded to housing loans, which shows the historical importance of this segment to the entity.

At end-March 2018, the group serviced €223.2 billion loans and had 37,107 employees in 5,318 branches. In Spain, CaixaBank's banking and insurance segment serviced €199.0 billion loans, of which 41% corresponded to housing loans.

CaixaBank was created in 2011 through the reorganisation of "la caixa" Group ("La Caixa"). The bank's competitive position in Spain was reinforced by acquisitions, including Banca Cívica in 2012, Banco de Valencia in 2013 and Barclays Bank SAU in 2015. In February 2017, CaixaBank completed the acquisition of a majority stake (84.5%) and on 6 May 2018 announced the purchase of a further 8.4% stake in the bank, resulting in CaixaBank owning c. 93% of the share capital of BPI.

CaixaBank's retail banking division mainly offers consumer loans, mortgages, credit cards and non-banking financial products (i.e. insurance services and mutual funds) to private individuals and corporates through their network branches and online platform.

CaixaBank's retail banking division mainly offers consumer loans, mortgages, credit cards and non-banking financial products (that is, insurance services and mutual funds) to private individuals and corporates through its network branches and online platform.

Caixabank's underwriting approach is primarily based on the borrower's repayment capacity rather than the nature of the securities pledged. The entity has different scoring models that are applied on the basis of the borrower's characteristics (client/non-client, individual/corporate/self-employed) and product type (mortgage/other retail loans). The resulting score is used as an input for the decision-making process and is also taken into account for loan pricing. Internal behavioural information is also taken into account (in case of existing clients) through the in-house knowledge of the borrower, past lending experience and the customer's assets-liabilities position.

There are different risk approval levels depending on the type of guarantee and nominal amount. A branch director can approve unsecured loans (for individuals) of up to €100,000 and mortgage loans of up to €400,000, with a balanced upper limit of €300,000.

CaixaBank does not outsource any of its servicing activities. Early-stage arrears include communication with the borrower through different channels (telephone calls, letters). For loans backed by a mortgage, pre-litigation starts at day 61. For unsecured loans, legal proceedings start at around day 110. CaixaBank works with a group of external lawyers for litigation matters. Even after default (formal write-off) of the loan, branches remain responsible for further recovery actions, with the help of external specialised companies.

In terms of delinquencies, the historical performance of the previous RMBS deals originated by CaixaBank is better than that of other RMBS transactions rated by us, with average 90+ day delinquencies at around 0.64%. The historical performance in terms of defaults is also better than that of other RMBS transactions in Spain at around 0.36%. This is the second transaction by Caixabank referencing predominantly unsecured consumer loans. Because the first one was originated quite recently (in July 2016), there are not sufficient observations of precedent ABS transactions available to benchmark the performance of these assets originated by Caixabank.

CaixaBank has around 453 employees in the collections management team. There is a mix of experienced and junior employees within the customer service and collection team; however, the management team has wide experience.

CaixaBank is subject to regular internal and external audits.

The exhibit below summarises the main characteristics of the originator's background.

#### Exhibit 14

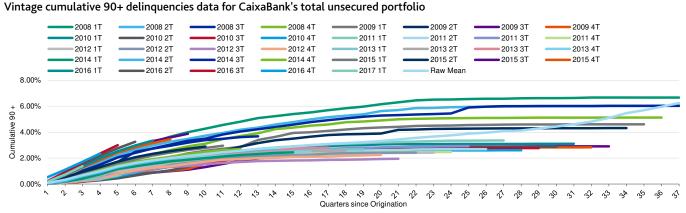
Date of Operations Review:	29-May-17
Originator Background	CaixaBank, S.A.
Rating:	Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr)
Financial Institution Group Outlook for Sector:	Stable
Ownership Structure:	
Asset Size:	€383.2 billion (as of December 2017)
% of Total Book Securitized:	Not available
Transaction as % of Total Book:	Not available
% of Transaction Retained:	100%
Method of Payment of Borrowers in the Pool:	100% direct debit
% of Obligors with Account at Originator:	Not available
Distribution of Payment Dates:	Not available
Servicer Background	CaixaBank, S.A.
Rating:	Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr)
Regulated by:	Bank of Spain
Total number of Receivables Serviced:	€224.0 billion (as of December 2017)
Number of Staff:	36,972 (32,041 excluding BPI) of which 514 within the collections management team

Source: CaixaBank

Exhibit 15

The originator provided us with extensive performance data on its total unsecured consumer loan pool. Additionally, the information split for pre-approved loans, non pre-approved loans and bullet loans has been provided. Both 90+ delinquencies and recovery data span over a long period (Q1 2008-Q4 2017, except for the pre-approved loans where vintages cover Q4 2011-Q4 2017), including the recession in Spain in 2008-10. We were not provided with dynamic delinquency data. In our view, the quantity and quality of data received are adequate compared with transactions that have achieved high-investment-grade ratings in this sector in other European countries.

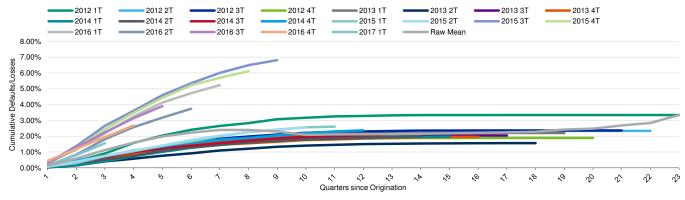
The exhibits below show cumulative 90+ delinquencies since origination for CaixaBank's unsecured loans, pre-approved consumer loans, non pre-approved loans and bullet loans.



Source: CaixaBank

Exhibit 16

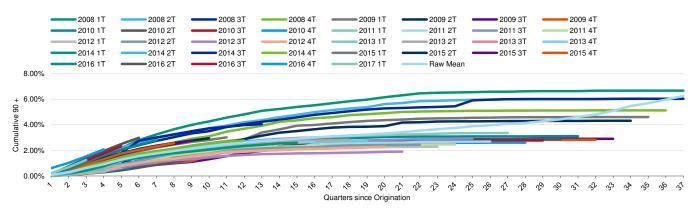
### Vintage cumulative 90+ delinquencies data for CaixaBank's pre-approved portfolio



Source: CaixaBank

Exhibit 17

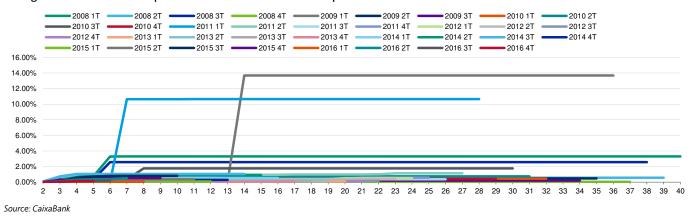
### Vintage cumulative 90+ delinquencies data for CaixaBank's non pre-approved portfolio



Source: CaixaBank

Exhibit 19

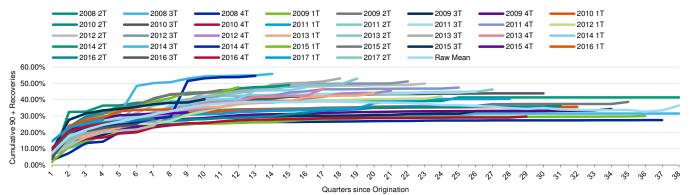
### Vintage cumulative 90+ delinquencies data for CaixaBank's bullet portfolio



The exhibits below show cumulative recoveries since origination for 90+ delinquencies of CaixaBank's consumer loans, both preapproved and non pre-approved loans.

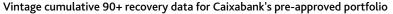
### Exhibit 20

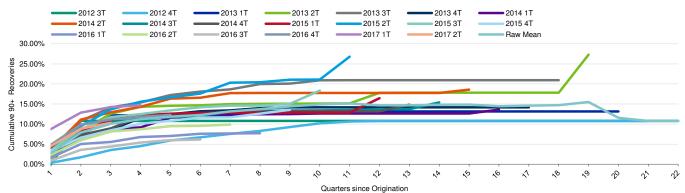
### Vintage cumulative 90+ recovery data for the total unsecured portfolio



Source: CaixaBank

Exhibit 21

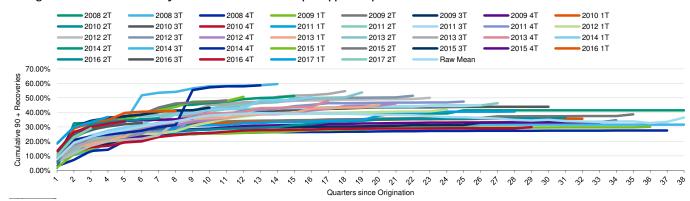




Source: CaixaBank

Exhibit 22

#### Vintage cumulative 90+ recovery data for Caixabank's non pre-approved portfolio



Source: CaixaBank

### **Asset analysis**

### Primary asset analysis

Our analysis of the credit quality of the assets includes an examination of the loan default distribution of the securitised pool, based on our assumptions and historical data.

### Loan default distribution

The first step in the analysis was to define a default distribution of the pool of loans to be securitised. Because of the large number of loans, we used a continuous distribution to approximate the default distribution: the lognormal distribution.

To determine the shape of the curve, two parameters are needed: the mean default and the PCE.

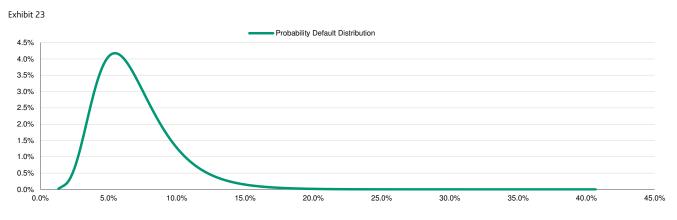
The expected default captures our expectations of performance considering the current economic outlook, while PCE captures the loss we expect the portfolio to suffer in the event of a severe recession scenario. We generally derive these parameters from historical data; we may make adjustments based on further analytical elements such as performance trends, differences in portfolio composition or changes in servicing practices among others.

We have assumed the distribution of the overall pool is lognormal.

### Incorporating sovereign risk to ABS transactions

We have included the maximum achievable rating in a given country (the local-currency country risk ceiling or LCC) in our analysis to determine the default distribution of securitised portfolios. The current Spanish LCC is Aa1 and is the maximum rating that we will assign to notes issued by a domestic Spanish issuer, including structured finance transactions backed by Spanish receivables.

The exhibit below shows the lognormal default distribution of the portfolio.



Source: Moody's Investors Services

### Derivation of loan default rate distribution

The portfolio's expected mean default rate of 6.5% is in line with Spanish consumer loans and is based on our assessment of the lifetime expectation for the pool, taking into account (1) the historical performance of the loan book of the originator, (2) the benchmark loan transactions, and (3) other qualitative considerations.

We stressed the results from the historical data analysis to account for (1) the rising trend of defaults on preapproved loans, (2) the differences between the historical data provided and transaction default definition, (3) the expected outlook for the Spanish economy in the medium term, and (4) the volatile European economic environment.

### Derivation of recovery rate assumption

Portfolio expected recoveries of 15.0% are in line with Spanish consumer loans and are based on (1) the historical recovery vintages received for this transaction, (2) the benchmarks from other Spanish consumer loans, and (3) other qualitative and pool-derived aspects.

### Derivation of portfolio credit enhancement

The PCE of 18.5% is in line with the Spanish consumer loans average. The PCE has been defined following an analysis of data variability, as well as by benchmarking this portfolio with past and similar transactions. Factors that affect the potential variability of a pool's credit losses are (1) historical data variability; (2) quantity, quality and relevance of the historical performance data; (3) originator quality; (4) servicer quality; (5) certain pool characteristics, such as asset concentration and loan characteristics; and (6) certain structural features.

### Commingling risk

CaixaBank (Baa2/(P)P-2 senior unsecured, Baa1(cr)/P-2(cr), Baa1/P-2 bank deposits) collects all payments under the loans in this pool into a collection account under its name. All the payments are made through direct debit. In the event of a servicer bankruptcy, and until a notification is delivered to the relevant debtors to redirect their payments, payments by the underlying debtors will continue to be collected by the servicer and may become commingled with other funds belonging to CaixaBank.

### Set-off risk

Of the obligors, 100% have accounts with the seller (CaixaBank).

Set-off in Spain is very limited because only unpaid instalments that are considered fully due and payable prior to the declaration of insolvency might be offset against the deposits held by the originator.

### Comparables

### Prior transactions

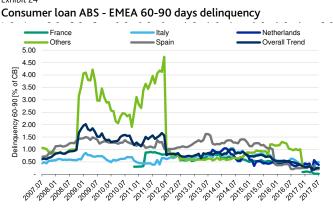
### Precedent transaction performance

The performance of the originator's precedent transactions in the RMBS sector compares positively with other recent transactions in the same sector.

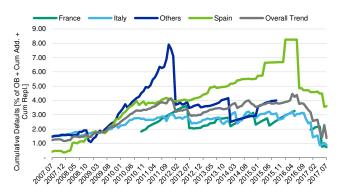
Compared with its peer group of Spanish RMBS transactions rated in 2006 and 2007, CaixaBank's pools reflect lower delinquencies and loss trends.

The exhibits below show the performance of precedent RMBS transactions originated by CaixaBank compared with that of other Spanish RMBS transactions from different originators.

#### Exhibit 24



Sources: Moody's Investors Service, Moody's Performance Data Service, periodic investor/ servicer reports Exhibit 25 Consumer loan ABS - EMEA defaults



Sources: Moody's Investors Service, Moody's Performance Data Service, periodic investor/ servicer reports

### Transactions of other seller/servicers

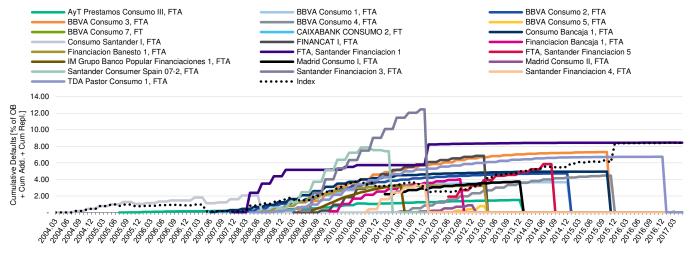
This is the fourth consumer loan transaction that CaixaBank has originated and its precedent consumer transaction was originated quite recently, in June 2017. However, it is the 29th consumer loan transaction that we have rated in the Spanish consumer loans market. The charts below show cumulative defaults and 90+ delinquencies in the Spanish consumer loan ABS that we rate. Please note,

however, that the performance shown can be affected by several factors, such as the seasoning of the securitised loans, the age of the transaction and pool-specific characteristics, as well as the length of the revolving period.

The exhibits below show the performance of comparable transactions among ABS consumer loan originators in Europe.

#### Exhibit 26

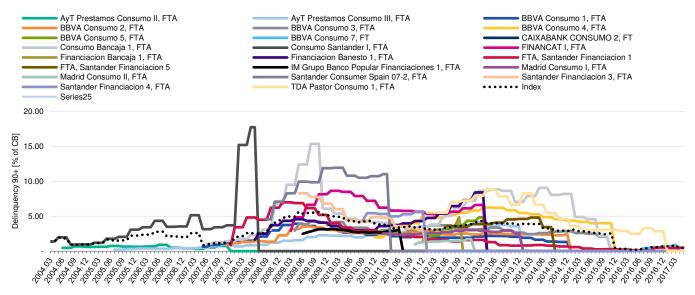
### Cumulative defaults for Spanish consumer loan transactions rated by us



Sources: Moody's Investors Service, Moody's Performance Data Service, periodic investor/servicer reports

#### Exhibit 27

#### 90+ days delinquency rates for Spanish consumer loan transactions rated by us



Sources: Moody's Investors Service, Moody's Performance Data Service, periodic investor/servicer reports

The exhibit below shows a benchmark table including portfolio characteristics of comparable transactions in Spain.

#### Exhibit 28

Comparable transactions - Benchmarks

						FT, Santander			
Deal Name	Caixabank Consumo 4. FT	Caixabank Consumo 3, FT2	BBVA Consumo 9, FT	FT Santander Consumo 2	Caixabank Consumo 2. FT2	Consumer Auto 2016-	BBVA Consumo 7	FTA, Santander Consumer Auto 2013-1	Foncaixa Consumo 1, FTA
Country	Spain	Spain	Spain	Spain	Spain	Spain	Spain	Spain	Spain
Closing Date or Rating Review Date (dd/mm/yyyy)	May-18	7/26/2017	3/29/2017	12/9/2016	6/28/2016	3/18/2016	7/29/2015	9/6/2013	11/29/2011
Currency of Rated Issuance	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
Rated Notes Volume (excluding NR and Equity)	€ 1,700,000,000		€ 1,251,200,000	€ 1,015,000,000	€ 1,300,000,000		€ 1,450,000,000		€ 3,080,000,000
	CaixaBank, S.A.	CaixaBank, S.A.	BBVA	Banco Santander,	CaixaBank, S.A.	Santander	Banco Bilbao	Santander	CaixaBank, S.A.
Originator	Gaixabank, S.A.	,		S.A.	Gaixabarik, S.A.		Vizcaya Argentaria,	Consumer E.F.C.	,
Captive finance company?	No	No	No	No	No	No	No	No	No
Long-term Rating	Baa2	Baa2	Baa1	A2	Baa2	A2	Baa1	A2	Baa2
Short term Rating	P-2	P-2	P-2	P-1	P-2	P-1	P-2	P-1	(P)P-2
Name of Servicer	CaixaBank, S.A.	CaixaBank, S.A.	100% BBVA	Banco Santander, S.A.	CaixaBank, S.A.	Santander Consumer F F C	Banco Bilbao Vizcaya Argentaria,	Santander Consumer E.F.C.	CaixaBank, S.A.
Long-term Rating	Baa2	Baa2	Baa1	A2	Baa2	A2		A2	Baa2
Short term Rating	P-2	P-2	P-2	P-1	P-2	P-1	P-2	P-1	(P)P-2
Unsecured consumer loan receivables %	100.00%	72.53%	100.00%	100.00%	74.19%	100.00%	100.00%	100.00%	100.00%
Portion of (fully) amortising contracts %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Portion of bullet / balloon contracts %	7.10%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Method of payment - Direct Debit	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Fixed rate contracts %	93.29%	65.52%	87.93%	91.84%	100.00%	100.00%	100.00%	100.00%	24.10%
WA initial yield (Total Pool)	9.32%	8.34%	6.97%	9.56%	7.27%	8.80%	9.10%	8.70%	4.40%
Minimum yield for additional portfolios p.a.	N/A	N/A	N/A	Min total portfolio yield of 8%	N/A	N/A	7.50%	N/A	N/A
WAL of Total Pool initially (in years)	4.3	3.9	1.95	2	11.6	2.8	2.6	2.7	7.7
WA original term (in years)	5	10.28	6.3	5.9	9.7	N/A	7.0	N/A	17.4
WA seasoning (in years)	0.7	3.02	0.95	1.74	2.6	0.8	2.2	1.1	3.8
WA remaining term (in years)	4.3	7.26	5.36	4.16	7.1	5.1	4.6	5.0	13.6
No. of contracts	272,205	323,586	169,230	149,976	145,036	78,745	213,974	56,968	285,281
No. of obligors	247,905	283,417	157,544	138,988	136,652	78,346	191,577	56,571	197,094
Single obligor (group) concentration %	0.003%	0.20%	0.007%	0.02%	0.21%	0.03%	0.00%	0.06%	0.04%
Top 10 obligor (group) concentration %	0.01%	0.49%	0.03%	0.11%	0.88%	0.12%	0.04%	0.27%	0.31%
Top 15 obligor (group) concentration %	0.02%	0.60%	0.06%	0.18%	1.07%	N/A	N/A	N/A	N/A
Top 20 obligor (group) concentration %	0.03%	0.70%	0.12%	0.22%	1.23%	N/A	0.09%	N/A	0.50%
Commercial obligors %	0.00%	0.00%	0.00%	0.00%	0.00%	4.30%	0.00%	4.40%	0.00%
Private obligors %	100.00%	100.00%	100.00%	100.00%	100.00%	95.70%	100.00%	95.60%	100.00%
Name 1st largest region	Cataluña Andalucia	Cataluña Andaluaia	Andalucia	Madrid	Cataluña Andalucia	Andalucia Cataluña	Andalucia	Madrid	Cataluña Madrid
2nd largest region	Andaiucia Madrid	Andalucia Madrid	Cataluña Madrid	Andalucia Cataluña	Andaiucia Madrid	Madrid	Cataluña Madrid	Barcelona Sevilla	Andalucia
3rd largest region Size % 1st largest region	33.18%	34.00%	18,88%	20.05%	34.13%	18.80%	19.10%	12.50%	42.83%
2nd largest region	17.47%	16.95%	16,60%	17.65%	16.92%	16.10%	14.60%	9.40%	42.03%
3rd largest region	10.97%	12.71%	12.34%	11.50%	11.48%	10.10%	14.00 %	<u> </u>	13.34%
	10.37 /8	12./1/0	12.0478	11.50 /6	11.40 /0	17.00/0	12.00 /8	0.1078	10.0470

Source: Moody's Investors Service

#### Exhibit 29

Comparable transactions - Asset assumptions

Deal Name	Caixabank Consumo 4, FT	Caixabank Consumo 3, FT2	BBVA Consumo 9	FT Santander Consumo 2	Caixabank Consumo 2, FT	FT, Santander Consumer Auto 2016-1		FTA, Santander Consumer Auto 2013-1
Gross default / Net loss	12 months	18 months	18 months	12 months	12 months	12 months	18 months	12 months
definition in this deal								
Default Definition captured by data?	No	No No	No	No	No	Yes	No	No
Data available for each	Yes	Yes	No	N/A	No	Yes	No	Yes
subpool?								
Period Covered by Vintage	10	9	8	8	8	9	8	10
data (in years)								
Type of default / loss	Lognormal	Lognormal	Lognormal	Lognormal	Lognormal	Lognormal	Lognormal	Lognormal
distribution								
Model running on defaults/losses	Defaults	Defaults	Defaults	Defaults	Defaults	Defaults	Defaults	Defaults
Mean gross default/net loss	6.50%	7.00%	6.75%	5.50%	6.50%	5.00%	8.00%	8.50%
rate - initial pool								
Mean gross default/net loss rate - replenished pool	N/A	N/A	6.75%	5.50%	N/A	N/A	8.00%	N/A
Default timing curve	Sinus (4-6-17)	Sinus (6-9-21)	Sinus (6-7-22)	Sinus (2-5-14) / Sinus (2-6-17) for subsequent pools		Sinus 4-10-23 quarters	Sinus 6-9-26 quarters	Sinus 4-10-20 quarters
Mean recovery rate	15%	25%	20%			30.00%	20.00%	30.00%
Recovery lag (in months)	5% 3 quarter, 15% 4 quarter, 20% 6 quarters, 20% 8 quarters, 20% 10 quarters and 20% 14 quarters	50% after 2 years, 50% after 3 years	60% after 1 year; 20% after 2 years; 10% after 3 years; 10% after 4 years	50%/25%/25% each year after default	50% after 2 years, 50% after 3 years	5% before 1 quarter, 15% before 2 quarters, 20% before 4 quarters, 20% before 6 quarters, 20% before 8 quarters and 20% before 12 quarters	60% after 1 year, 20% after 2 years, 10% after 3 years, 10% after 4 years	50% after 1 year, 30% after 2 years, 20% after 3 years
PCE	18.50%		19.00%	18.00%	18.00%	16.00%	19.00%	20.00%
Prepayment Rate(s)	7.5% first 18 months, 12.5% thereafter	5.0% first 18 months, 10.0% thereafter	10% first 18 months; 15% thereafter	10% first 18 months; 15% thereafter		5.0% first 18 months, 7.5% thereafter	5%	8%
Stressed Fees modelled	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	0.50%	0.50%
Assumed Portfolio Yield p.a initial pool	9.46%	8.34%	6.01%	8.90%	Stressed portfolio yield	7.00%	Stressed portfolio yield	Stressed portfolio yield
Assumed Portfolio Yield p.a additional pool	N/A	N/A	4.79%	7.72%				N/A
Index Rate assumed in 1st period	0.00%	0.00%	N/A	0.00%	0.50%	N/A	N/A	2.50%

Source: Moody's Investors Service

### Origination/servicing quality

The main strengths of the originator (CaixaBank) in this transaction are its experience as an originator in the Spanish consumer and mortgage loan market, and its role as a market leader in its domestic market. CaixaBank is Spain's third-largest banking group and the biggest financial institution in Cataluña, which is one of Spain's wealthiest regions and has a diversified economy. CaixaBank originates loans through its branch network and has never used brokers to originate loans.

The main challenge to originator quality stems from CaixaBank's high focus on a single market (Cataluña), which raises concentration risk in the transaction.

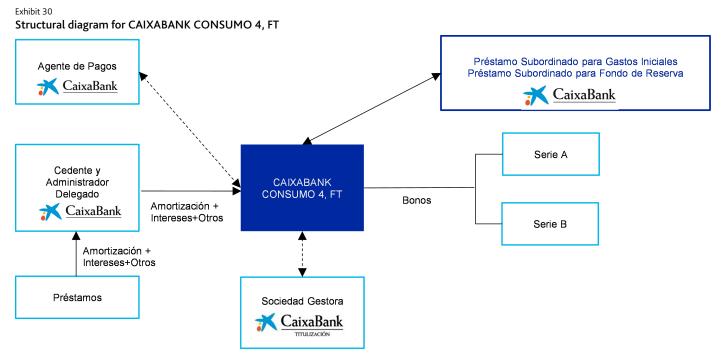
CaixaBank also acts as a servicer in the transaction. No backup servicer arrangements are in place at closing. However, the servicer role is performed by a rated entity (Baa2/(P)P-2 senior unsecured, Baa1(cr)/P-2(cr), Baa1/P-2 bank deposits) and arrangements are in place to appoint a backup servicer at the management company's discretion, which acts as the backup servicer facilitator.

### Securitisation structure description

The issuer is an SPV incorporated under the laws of Spain. Interest on the notes is paid on a quarterly basis.

### Structural diagram

Below is a structural diagram for the transaction, illustrating the relationship between the issuer, CAIXABANK CONSUMO 4, FT, and the other transaction parties.



Source: CaixaBank

### **Detailed description of the structure**

The transaction has a senior subordinated structure with a reserve fund.

### Credit enhancement

Credit enhancement in the transaction includes excess spread, an amortising cash reserve and subordination of the notes.

### Allocation of payments/waterfall

On each payment date, the issuer's available funds (that is, collections and recoveries received from the underlying borrowers and the reserve fund) will be applied in the following simplified order of priority:

- 1. Senior expenses
- 2. To pay interest on Class A
- 3. To pay principal on Class A
- 4. To credit the reserve fund up to the required amount (as long as Class A is still outstanding)
- 5. To pay interest on Class B
- 6. To pay principal on Class B
- 7. To credit the reserve fund up to the required amount (once Class A is no longer outstanding)
- 8. To pay interest on the subordinated loan
- 9. To pay principal on the subordinated loan

**Allocation of payments/PDL-like mechanism:** A principal deficiency ledger (PDL) is defined as the negative difference between the principal available funds and a target principal amount. A target principal amount is the difference between the notes' outstanding principal and the performing assets. A nonperforming asset is defined as an asset with any amount due but unpaid for more than 12 months, or an asset that has been written off at management's discretion.

### Cash reserve

The reserve fund is fully funded upfront with a subordinated loan provided by CaixaBank. The reserve fund will be available for shortfalls in interest and principal for Class A during the life of the deal and for interest and principal shortfalls for Class B, when Class A is fully amortised.

After the first year from closing, the reserve fund may amortise over the life of the transaction. Since then, at every point in time, the amount requested under the reserve fund will be 4% of the outstanding balance of Classes A and B.

The reserve fund amortisation lacks performance triggers and a floor in terms of the initial balance of the notes.

### Originator-/servicer-/cash manager-related triggers

The appointment of the servicer is terminated if the following events occur (always at the discretion of the management company):

- » Insolvency of the servicer
- » Administration by the Bank of Spain
- » Breach of the servicer's obligations
- » The servicer's financial condition being detrimental to the fund or noteholders' interest

The appointment of the cash manager is terminated if the following events occur:

- » Insolvency of the cash manager
- » Failure to perform material obligations that is not remedied within the grace period

### Other counterparty rating triggers

The issuer account bank and the paying agent will be replaced if its long-term bank deposit rating falls below Ba2. We typically do not ascribe any rating uplift benefit to non investment grade triggers. However, the current rating of CaixaBank is Baa1(cr)/P-2(cr) and Baa1 LT bank deposits, which is consistent with the rating assigned to the notes.

### Excess spread

All assigned receivables will be purchased at par. The weighted average portfolio interest rate of the initial portfolio is 9.3%. After deducting senior fees (estimates of ongoing servicing and administration costs) and the spread on Class A and Class B, the issued notes benefit from an estimated 6.7% of excess spread. This represents the first layer of credit enhancement, as well as a liquidity buffer to the transaction. Such excess spread will, however, vary depending on definitive costs, portfolio amortisation, prepayment rates and default levels, as well as the risk of yield compression over time due to higher yielding loans prepaying, which we incorporated into our cash flow modelling of the notes.

### Asset transfer/true sale/bankruptcy remoteness

The purchase of the loan asset portfolio is financed by the issuance of Class A and Class B notes. The purchase is a true sale of the loan receivables under Spanish law.

The issuer is an SPV incorporated under the laws of Spain as a Sociedad Gestora de Fondos de Titulización.

### Cash manager

CaixaBank Titulización, which is 91% owned by CaixaBank (Baa2/(P)P-2 senior unsecured, Baa1(cr)/P-2(cr)), acts as an independent cash manager in the transaction. The cash manager's main responsibilities are the preparation of the investor report, making payments according to the waterfall, and drawing on the cash reserve and other sources of liquidity. The cash manager will make cash flow calculations on each quarterly payment date. Events that could lead to the termination of the cash manager include insolvency and a failure to perform that the cash manager does not remedy within the grace period.

There is no backup cash manager appointed at closing.

### Replacement of the servicer

CaixaBank Titulización, which is 91% owned by CaixaBank (Baa2/(P)P-2 senior unsecured, Baa1(cr)/P-2(cr)), will act as a backup servicer facilitator from closing. The backup servicer facilitator will use reasonable commercial endeavours to find a backup servicer in case of a servicer insolvency or whenever the management company finds it reasonable. In the event of servicer insolvency or another event, the transaction will have available the principal to pay interest, the cash reserve and the excess spread.

Exhibit 31 Backup servicer facilitator	
Back-up Servicer Facilitator:	CaixaBank Titulización, S.G.F.T., S.A.
Rating:	NR
Ownership Structure:	91% owned by Caixabank, S.A. (Baa2/(P)P-2 Senior Unsecured; Baa1(cr)/P-2(cr))
Regulated by:	CNMV
Total Number of Receivables Serviced:	N/A
Number of Staff:	N/A

Source: CaixaBank Titulización

### Securitisation structure analysis

### Primary structural analysis

We base our primary analysis of the transaction structure on the default distribution of the portfolio to derive our cash flow model.

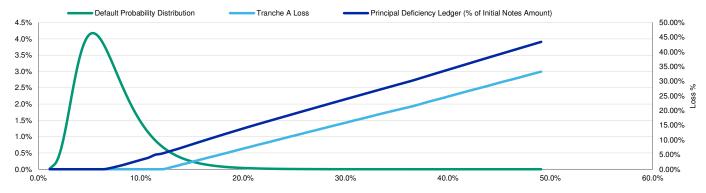
### Tranching of the notes

We used a lognormal distribution to describe the default distribution of the portfolio. We used this distribution in the cash flow model to ultimately derive the level of losses on the notes under each default scenario.

The chart below represents the default distribution (green line) that we used in modelling loan defaults.

### Exhibit 32

### Lognormal loan default probability distribution including tranche A losses and PDL as a percentage of the initial notes amount



Source: Moody's Investors Service

We considered the allocation to each of the parties within the transaction of the cash flows that the collateral generates, and the extent to which the structural features of the transaction might themselves provide additional credit protection to investors, or alternatively act as a further source of risk in addition to the intrinsic risk of the loan assets.

As a first step towards determining the theoretical rating of the notes, we used an expected-loss methodology that reflects the probability of default for the notes multiplied by the severity of the loss expected for the notes.

To allocate losses to the notes in accordance with their priority of payment and relative size, we used a cash-flow model (ABSROM) that reproduces most of the deal-specific characteristics.

We have already described above the main input parameters of the model. The result of weighting each severity of loss output (the result of inputting each default scenario into ABSROM) with the probability of occurrence is both the expected loss for the notes and the expected average life.

We then compare both values to Moody's Idealised Expected Loss table.

### Timing of defaults

We have tested different timings for the default curve to assess the robustness of the ratings. In the base-case scenario, the timing of defaults curve assumed is sinus, with the first default occurring with a four-month lag (according to the transaction definition), a peak at quarter 6 and the last default at quarter 17.

### Default definition

The definition of a defaulted loan receivable in this transaction is one (1) which is more than 12 months in arrears, (2) where the borrower has declared bankruptcy and the servicer had to terminate the receivable early as a consequence, or (3) the servicer has determined that the owed amount is uncollectable.

### Exhibit 33 Comparable transactions - Structural features

Deal Name	Caixabank Consumo 4, FT	Caixabank Consumo 3, FT2	BBVA Consumo 9	FT Santander Consumo 2		FT, Santander Consumer Auto 2016-1	BBVA Consumo 7	FTA, Santander Consumer Auto 2013-1
Revolving Period (in months)	Static	Statio	: 18	28	Static	Static	17	Statio
Credit reserve ("RF") available and when can it be used?	0 0	Ongoing interest and		Ongoing interest and				
Size of credit RF ongoing (as % of rated notes)	principal 4.00%	principa 4.00%	4.50%	principal 1.50%	principal 4.00%	principal 2.00%	principal 4.50%	principal 10.00%
RF amortisation floor (as % of rated notes)	No floor	No floor	2.25%	0.75% of the Class A-E initial notes balances	2.00%	Non-amortising	2.25%	5.00%
Set-off risk?	No	No	No	No	Yes	Yes - from insurance contracts only	Yes	No
Set-off mitigant	N/A	N/A	N/A	N/A	None - very limited in Spain	None - modelled	None - very limited in Spain	N/A
Commingling Risk?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Commingling mitigant	Daily sweep	Daily sweep	Payments are transferred every two days to the issuer account in the name of the SPV	Transfers made every two days	Daily sweep	Sweep every two days, commingling reserve	Sweep every two days	Sweep every two days, commingling reserve
Back-up servicer appointed if servicer rated below	At discretion of the management company	management	management company		management	management	At discretion of the management company	management
Back-up Servicer name	None at closing						None at closing	
Back-up Servicer facilitator	CaixaBank Titulización, S.G.F.T., S.A	CaixaBank Titulización S.G.F.T., S.A	Titulización, S.G.F.T.		CaixaBank Titulización, S.G.F.T., S.A	Santander de Titulizacion SGFT, SA	Europea de Titulización, S.G.F.T., S.A.	Santander de Titulizacion SGFT,
Swap in place?	<u> </u>						<u> </u>	SA No
Swap counterparty Long-term Rating	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Short-term Rating	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Type of Swap	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Size of Aaa rated class				86.50%		85.00%		
Aa2 rated class Aa3 rated class	92.00%			86.50%	90.00%	85.00%	85.50%	
A1 rated class	92.0076				90.00 %		85.50 %	
A2 rated class		93.00%	,					
A3 rated class			91.00%	5.00%		4.00%		87.50%
NR class			9.00%	,		2.50%		12.50%
Reserve fund as % of inital total pool	4.00%	4.00%	4.50%	1.50%	4.00%	2.00%	4.50%	10.00%
Annualised net excess spread as modelled	1.47%		N/A	2.99%	2.40%	2.84%	5.20%	3.30%

Source: Moody's Investors Service

### Additional structural analysis

### Asset transfer, true sale and bankruptcy remoteness

We consider the purchase of the loan receivables an effective true sale under Spanish law and the issuer to be a bankruptcy-remote entity. Our assessment is based on the analysis of the transaction documentation and takes into account the legal opinion provided by the transaction counsel.

### Cash reserve

The reserve fund is fully funded upfront with a subordinated loan provided by CaixaBank, S.A. The reserve fund will be available for shortfalls in interest and principal for Class A during the life of the deal and for interest and principal shortfalls for Class B, when Class A is fully amortised. We consider the reserve fund in this transaction weaker than other comparable consumer loan ABS transactions, given the absence of a floor in terms of initial balance of the notes and performance triggers.

### Commingling risk

Commingling risk is mitigated by payment transfer within one day to the issuer account in the name of the SPV and held at CaixaBank. In addition, underlying borrowers will be notified about the assignment and instructed to redirect payments to the issuer account by the BUS facilitator upon CaixaBank's insolvency or servicer substitution.

### Set-off risk

Of the obligors, 100% have accounts with the seller (CaixaBank).

Set-off in Spain is very limited because only unpaid instalments that are considered fully due and payable prior to the declaration of insolvency might be offset against the deposits held by the originator. Therefore, no set-off risk has been modelled.

### High degree of linkage to CaixaBank

Caixabank is acting as the originator, servicer, collection account bank, issuer account bank, and paying agent of the transaction. The issuer account bank and the paying agent will be replaced if its long-term bank deposit rating falls below Ba2. We typically do not ascribe any rating uplift benefit to non investment grade triggers. However, the current rating of CaixaBank is Baa1(cr)/P-2(cr) and Baa1 LT bank deposits, which is consistent with the rating assigned to the notes.

### **Bullet loans**

The portfolio has 7.12% of bullet loans. Bullet loans have large final payments at loan maturity compared with the equal instalments over the life of the loan. These loans are granted only through Caixabank's branches. Bullet loans correspond to high-wealth clients and 65% of them have a pledge that covers the outstanding balance of the loan. Historical information provided on bullet loans shows better performance than amortising loans. However, from a credit standpoint, we view bullet loans as a negative characteristic because borrowers could find themselves having to pay a large sum at maturity. We have received historical information on bullet loans and have taken it into consideration in our quantitative analysis.

### Pre-approved loans

Around 42.4% of the portfolio is composed of pre-approved loans where the borrower was offered an unsecured consumer loan up to a maximum amount without initiating an application process themselves. The separate vintage information we have been provided on these type of loans shows that the performance of the most recent vintages is worsening, and we have taken this into account when determining the cumulative default expectation. These loans require the borrower to be an active customer of CaixaBank for at least seven months and have a minimum behavioral score. The maximum amount is  $\in 60,000$  if originated through a branch.

### Methodology and monitoring

We will monitor the transaction on an ongoing basis to ensure that it continues to perform in the manner expected, including checking all supporting ratings and reviewing periodic servicing reports. Any subsequent changes in the rating will be publicly announced and disseminated through Moody's Client Service Desk.

*Data quality:* CaixaBank Titulización will provide an investor report. This report will include all necessary information for us to monitor the transaction.

*Data availability:* CaixaBank Titulización will provide the investor report. The transaction documentation will set out a timeline for the investor report. The investor report will be published quarterly. The frequency of the interest payment date is quarterly. Investor reports will be publicly available on the management company's website, www.caixabanktitulizacion.com.

### **Parameter sensitivities**

Parameter sensitivities provide a quantitative, model-indicated calculation of the number of notches that a Moody's-rated structured finance security may vary if certain input parameters used in the initial rating process differed. The analysis assumes that the deal has not aged. It is not intended to measure how the rating of the security might migrate over time, but rather, how the initial rating of the security might differ as certain key parameters vary.

### Exhibit 34 Parameter sensitivity tranche A

		Re	covery Rate	
		15%	10%	5%
	6.50%	Aa3*	Aa3(0)	Aa3(0)
Cumulative Default Rate	6.85%	Aa3(0)	Aa3(0)	Aa3(0)
	7.25%	Aa3(0)	A1(1)	A1(1)

Source:

Parameter sensitivities for this transaction have been calculated in the following manner: We tested nine scenarios derived from the combination of mean loan default: 6.5% (base case), 6.85% (base case + 0.35%), 7.25% (base case + 0.75%) and recovery rate: 15.0% (base case), 10.0% (base case - 5.0%), 5.0% (base case - 5.0%). The 6.5%/15.0% scenario would represent the base-case assumptions used in the initial rating process.

The exhibits below show the parameter sensitivities for this transaction with respect to all rated tranches.

### Exhibit 35

### Parameter sensitivity tranche B

		Recovery Rate		
		15%	10%	5%
	6.50%	B1*	B1(0)	B2(1)
Cumulative Default Rate	6.85%	B1(0)	B1(0)	B2(1)
	7.25%	B1(0)	B2(1)	B3(2)

\* Results under base case assumptions indicated by asterisk ' \* '. Change in model output (# of notches) is noted in parentheses. Source: Moody's Investors Service

**Worse-case scenarios:** At the time the rating was assigned, the model output indicated that Class A would have achieved A1 with a mean default rate of 7.25% and a recovery rate of 5.0% (all other factors unchanged). Under the same scenario, Class B would have achieved B3.

# Modelling assumptions

Default Distribution:	Lognormal
Cumulative Defaults:	6.50%
Default Definition:	12 months
Portfolio Credit Enhancement:	18.50%
Timing of Defaults:	Sinus (4-6-17)
Recovery rate:	15.00%
Recovery lag:	50% after 2 years, 50% after 3 years
Residual Value Inputs:	N/A
Conditional Prepayment Rate (CPR):	7.5% first 18 months, 12.5% thereafter
Amortization Profile:	Scheduled portfolio amortisation
Portfolio Yield (as modelled):	Stressed scheduled portfolio yield
Fees (as modelled):	1.00%
PDL definition:	12 months
Index Rate:	0.00%
Set-off Amount:	0.00%

Source: Moody's Investors Service

# Appendix 1: Summary of the originator's underwriting policies and procedures

Exhibit 37

Originator Ability	At Closing
Sales and Marketing Practices	
Origination Channels:	Not provided
Origination Volumes:	Not provided
Average Length of Relationship Between Dealer and Originator:	Not provided
Underwriting Procedures	
% of Loans Automatocally Underwritten:	Not provided
% of Loans Manually Underwritten:	Not provided
Ratio of Loans Underwritten per FTE* per Day:	Not provided
Average Experience in Underwriting or Tenure with Company:	Not provided
Approval Rate:	Not provided
Percentage of Exceptions to Underwriting Policies:	Not provided
Underwriting Policies	Not provided
Source of Credit History Checks:	Not provided
Methods Used to Assess Borrowers' Repayments Capabilities:	Not provided
Income Taken into Account in Affordability Calculations:	Not provided
Other Borrower's Exposures (i.e. other debts) Taken in Account in Affordability Calculations:	Not provided
Method Used for Income Verification:	Not provided
Maximum Loan Size:	Not provided
Average Deposit Required:	Not provided
Credit Risk Management	
Reporting Line of Chief Risk Officer:	Not provided
*FTE: Full Time Employee	
Originator Stability:	At Closing
Quality Controls and Audits:	<u> </u>
Responsibility of Quality Assurance:	Not provided
Number of Files per Underwriter per Month Being Monitored:	Not provided
Management Strength and Staff Quality	
Average Turnover of Underwriters:	Not provided
Training of New Hires and Existing Staff:	Not provided
Technology	
Frequency of Disaster Recovery Plan Test:	Not provided

# Appendix 2: Summary of the servicer's collection procedures

Exhibit 38	
Servicer Ability	At Closing
Loan Administration	
Entities Involved in Loan Administration:	Not provided
Early Stage Arrears Practices	Not provided
Entities involved in Early Stage Arrears:	Not provided
Definition of Arrears	
Arrears Strategy for 1-29 Days Delinquent:	Not provided
Arrears Strategy for 30 to 59 Days Delinquent:	Not provided
Arrears Strategy for 60 to 89 Days Delinquent:	Not provided
Data Enhancement in Case Borrower is Not Contactable:	Not provided
Loss Mitigation and Asset Management Practices	
Transfer of a Loan to the Late Stage Arrears Team:	Not provided
Entities Involved in Late Stage Arrears:	Not provided
Ratio of Loans per Collector (FTE):	Not provided
Time from First Default to Litigation /Sale:	Not provided
Average Recovery Rate (on Vehicle):	Not provided
Channel Used to Sell Repossessed Vehicles:	Not provided
Average Total Recovery Rate (after vehicle sale):	Not provided
Servicer Stability	At Closing
Management and Staff	
Average Experience in Servicing or Tenure with Company:	Not provided
Training of New Hires Specific to the Servicing Function (i.e.	Not provided
Quality Control and Audit	
Responsibility of Quality Assurance:	Not provided
IT and Reporting	
Frequency of Disaster Recovery Plan Test:	Not provided

### Moody's related publications

For a more explanation of Moody's approach to this type of transaction as well as similar transactions, please refer to the following reports:

### Methodology used:

» Moody's Approach to Rating Consumer Loan-Backed ABS, September 2015

### New issue report:

- » CaixaBank Consumo 3, FT, July 2017
- » BBVA Consumo 9, FT, May 2017

### Special comments:

- » New Spanish Consumer ABS Will Benefit From Increased Bank Competition and Stabilising Macro Factors, March 2016 (1015630)
- » <u>Recent Catalonian Consumer Law Will Be Credit Negative for New RMBS with Mortgage Assets Transferred Below Par Value,</u> February 2016 (1012745)
- » <u>Spain's New Securitisation Law Gives Originators More Flexibility and Improves the Management of Some Credit Risks</u>, April 2015 (1003227)

### Index:

» EMEA Consumer Loan ABS Indices: March 2018

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### Contacts

Anthony Parry Senior Vice President/ Manager anthony.parry@moodys.com

+44.20.7772.5594

### **CLIENT SERVICES**

Americas	1-212-553-1653
Asia Pacific	852-3551-3077
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